# SOLVE MORE OF YOUR CUSTOMERS' PROTECTION NEEDS WITH E&S ADVANTAGE.

## TOP 3 REASONS AGENTS PREFER E&S ADVANTAGE

#### DIRECT BILL OPTION COMBINES ADMITTED | NON-ADMITTED POLICIES

- Installment options offered; no premium financing required
- Bill pay available through My Account

MIDTERM SERVICING THROUGH OUR POLICYHOLDER SERVICES (PHS) CENTER

RENEWAL PROCESSING HANDLED BY THE HARTFORD If you have a risk that's ineligible for coverage in the standard market, The Hartford can help. Through our **E&S Advantage program**, you have access to non-admitted solutions for:

- Property
- Package (Property | GL)
- General Liability (GL)
- Umbrella | Excess

Risks within appetite include:

- Coastal Properties
- Contractors
- Manufacturers
- Real Estate | Lessors Risk Only (LRO)
- Restaurants and more!



Easily accessible in ICON Requires one admitted line written through The Hartford



AMWINS

# 24-HOUR TURNAROUND ON QUOTE REQUESTS

While every risk is different, you can generally expect to receive a quote from AmWINS, our national wholesale partner, within 24 hours following a complete quote submission.

#### SUBMIT QUOTE REQUEST

- Enter and attach risk information
  in ICON
- Click Submit
- Quote RequestYour request is sent to AmWINS

#### AMWINS REVIEWS

- Within 24 hours, AmWINS contacts you with any followup questions or if additional information is needed
- With their broad market access, AmWINS secures competitive solutions quickly and easily

### RECEIVE A QUOTE

 AmWINS emails you a competitive quote





#### LET'S GET STARTED

Request a quote for non-admitted coverage in ICON using the same screen flows you use today. No new systems to learn!

- Simply Add a New Customer and Classify the Business like you normally do.
- On the **Add New Line of Business** screen, the **Request Quote** button for E&S Advantage appears in green if the risk is eligible for a non-admitted solution through us. Click **Request Quote** to continue.

Add New Line of Busine	SS		Customer Infe	ormation
Spectrum Property & Liability	Q	Start		113 FARMINGTON CHASE CRES
Spectrum Liability Only	9	Start		
Spectrum Property Only	Q	Start		
Management Liability (D&O/EPL)	Q	Start	Classification	E
Professional Liability (E&O)	9	Start	Class Code: Description:	11081 <u>View Class Details</u> Technology Integration, Installation, Service or Repair
Workers' Compensation	Q	Start		
Business Automobile	Q	Start		
E&S Advantage	Q	Request Quote		

- Complete your submission by attaching:
  - » Fully completed ACORD app and supplemental information, if required
  - » Loss history or no loss letter
  - » Declarations page of the underlying policy(ies) for excess liability coverage
- Look for a confirmation email immediately after clicking **Submit Quote Request**.



#### WE'RE HERE TO HELP

For assistance requesting a quote or for status on a quote request you submitted, contact your sales representative or underwriter.

#### MULTIPLY THE SOLUTIONS YOU HAVE TO OFFER THROUGH US.

Contact your sales representative or underwriter to learn more about E&S Advantage.



Property Liability Workers' Comp Business Auto

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